

Florida Blue 

Your local Blue Cross Blue Shield

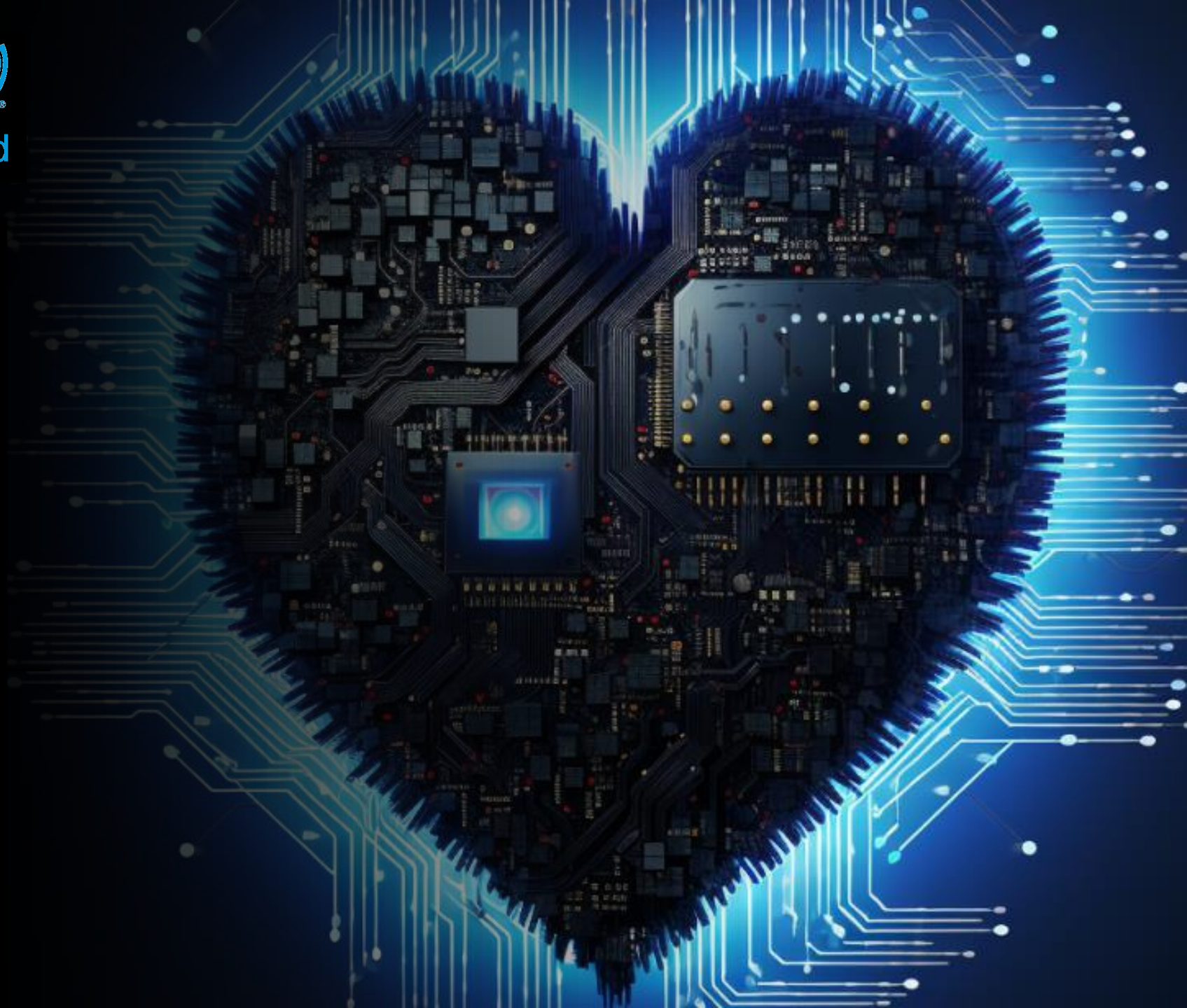
Caring with Algorithms

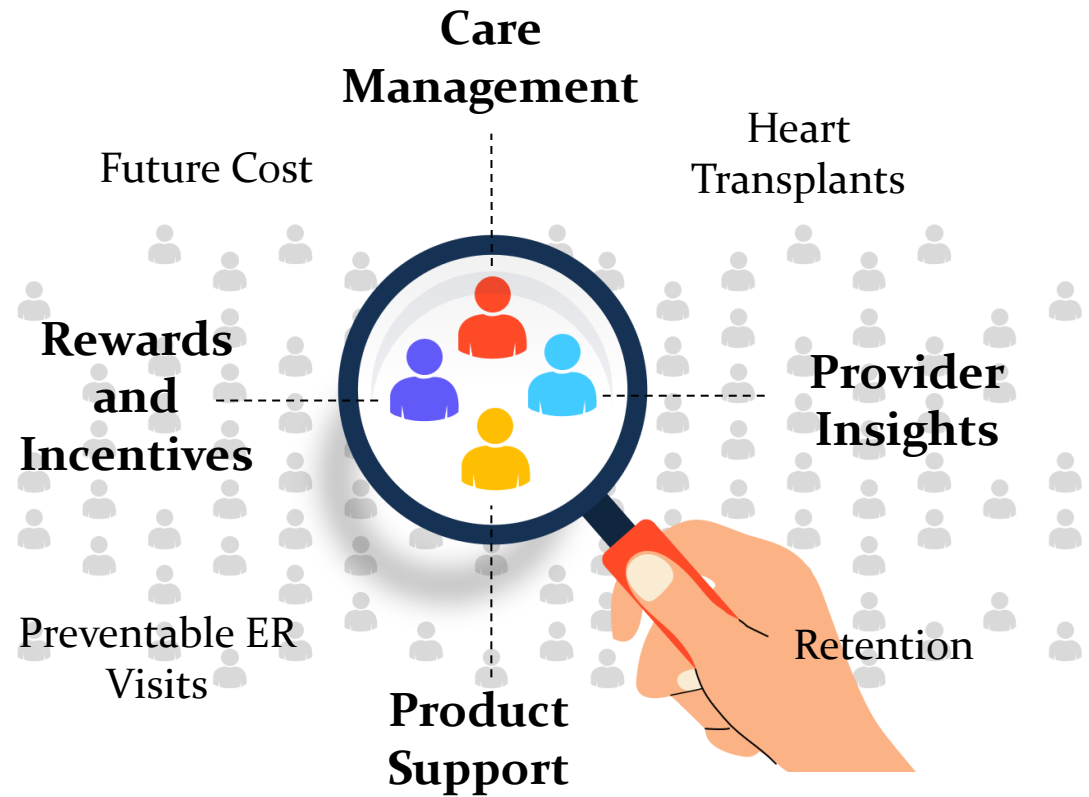
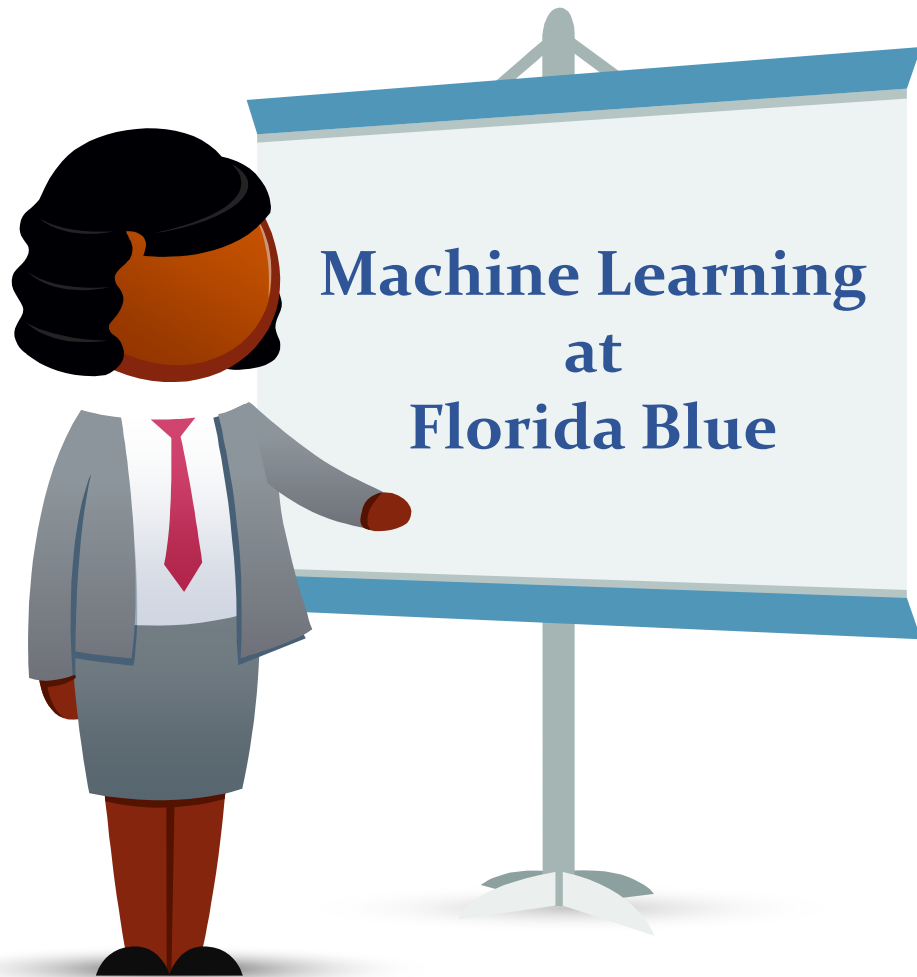
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Care Continuum

Wellness

Healthy members, no immediate needs for care

Acute

Something is going on, but care is not urgent

At-Risk

Care is needed to prevent ongoing problems

Chronic

Continued care is required

Complex

Multidisciplinary care is needed

End of Life

Palliative care is coming soon



Shortness of Breath

Wellbeing

Depression

Anxiety

Pain

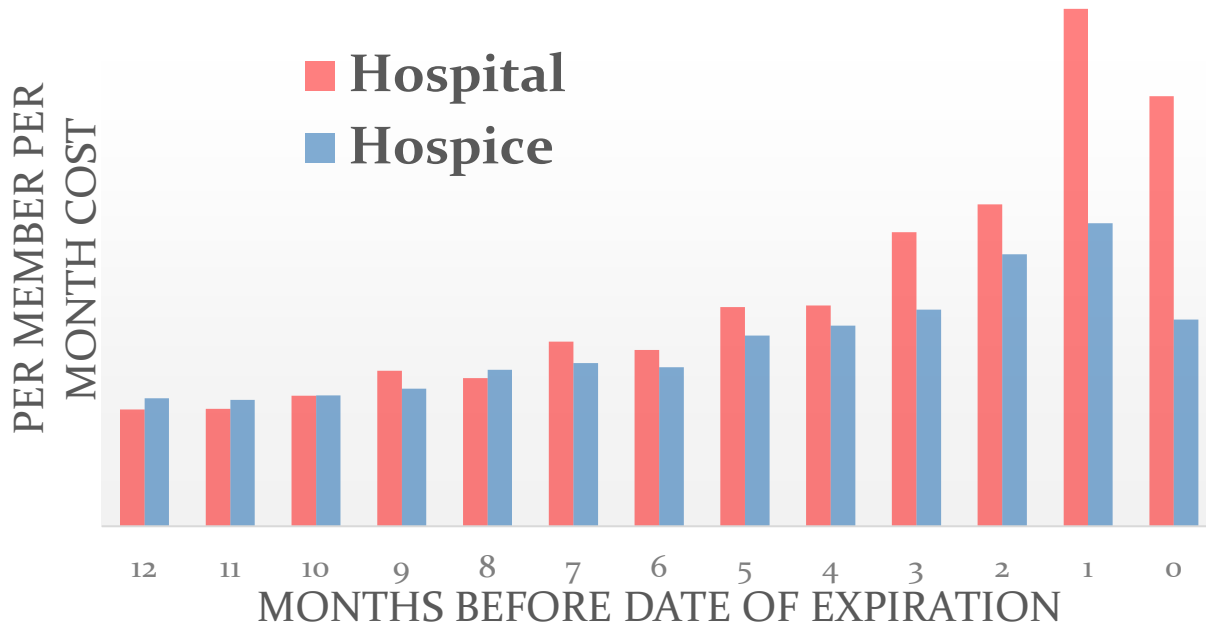
Nausea

Appetite

Drowsiness

Tiredness

Advanced Care Planning



- Costs are 3x more in the final year of life than in the year prior
- EOL costs are 46x higher than the rest of the population

- Market need identified for Advanced Care
- Hospice vs. hospital deaths proxies financial opportunity
- Cross-functional solution designed
 - ✓ Identification
 - ✓ Advanced Directives
 - *Vendor offers identification in bundle*
 - ✓ Palliative Care Delivery

Unsexy Part of Machine Learning

Building the training data

Identifying Mortality

- Reported death dates (historically underreported)
- Vendor return data
- Discharge status codes

Code	Description
20	Expired -used only when the patient dies
40	Expired at home (Hospice claims only) used only on Medicare and TRICARE claims for hospice care
41	Expired in a medical facility (hospital, SNF, Intermediate Care Facility, or free standing hospice) for hospice use only
42	Expired - place unknown -this is used only on Medicare and TRICARE claims for Hospice only

- Removing Acute Events**
- Clinical Input
 - Research
 - Cause of Death Analysis

Myocardial Infarction	Glioblastoma	Ovarian cancer
Chronic Heart Failure	Pancreatic cancer (all types)	Non lymphoma lymph node cancer
Peripheral Vascular Disease	Mesothelioma	Cancer of the head, face, and neck
Dementia	Transmissible spongiform encephalopathies	Heart cancer
Chronic Obstructive Pulmonary Disease	Lung cancer (all types)	Fibrodysplasia Ossificans Progressiva
Peptic Ulcer Disease	Cirrhosis	Gallbladder cancer
Mild Liver Disease	End Stage Renal Disease	Esophageal cancer
Moderate to Severe Liver Disease	Liver and bile duct cancer (Cholangiocarcinoma)	Cardiac Arrest (Previous)
Diabetes	Acute respiratory failure with hypoxia	Leukemia, acute myelomonocytic
HIV / AIDS	Ischemic Heart Disease	Uterine cancer
Lymphoma	Pulmonary fibrosis	Stomach cancer
Leukemia	Amyotrophic lateral sclerosis (ALS)	Hypopharynx cancer
Diffuse intrinsic pontine glioma (brain stem)	Brain cancer	Ventricular arrhythmias

Unsexy Part of Machine Learning

Building the training data (Continued)



Structuring the Outcome

- Event = 1 if member passes away
- Event = 0 if member survives

Reference Month: Month of Death for those who passed away and Randomly Selected Month for those who survived

Example:

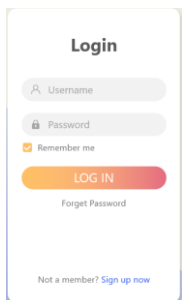
ID	Status	Month w/ Qualifying Condition
123	Survived	201702
123	Survived	201703
123	Survived	201704
123	Survived	201705
321	Survived	201610
321	Survived	201611
321	Survived	201612



ID	Reference Month
123	201803
321	201709

Note: 1 year added to the randomly selected month w/ potentially terminal condition to represent the prediction window

Feature Engineering



Enrollment

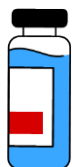
Contract Size
Age
Gender
Tenure w/ Florida Blue
Product Selection



SDoH

Area Deprivation (Block Level)
Social Vulnerability (Zip Code)
CDC Local (Zip Code)

Pharmacy Claims

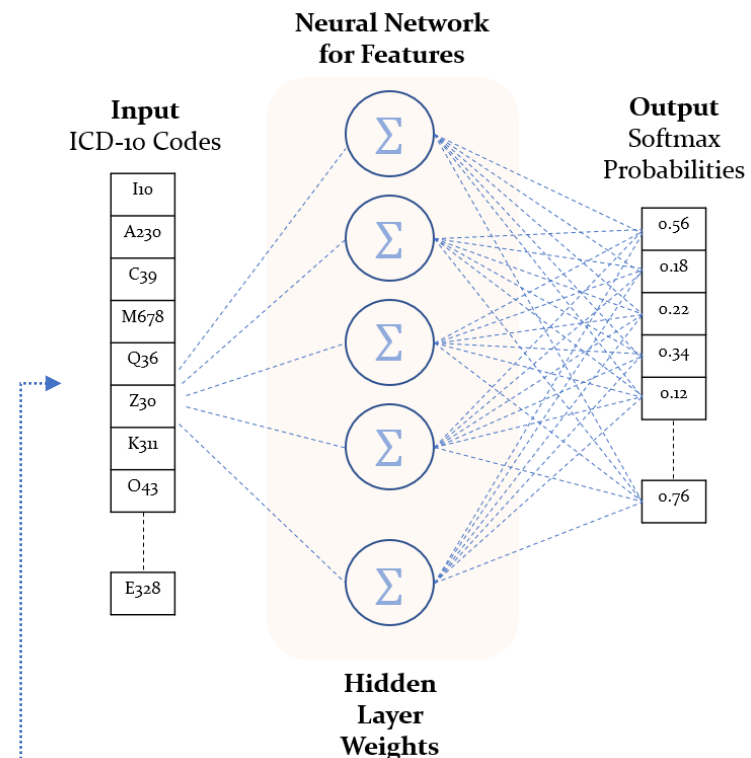


Script Counts
Script Costs
Utilization by Therapeutic Classes

Medical Claims



Claim Counts
Costs
Procedures
Diagnoses
Chronic & Disabling Conditions
High Death Rate Diseases
Cancer
Utilization by Provider Specialty
Charlson Comorbidity Index
Alcohol, Drug Dependence
Smoking
Obesity
Diagnosis Embeddings



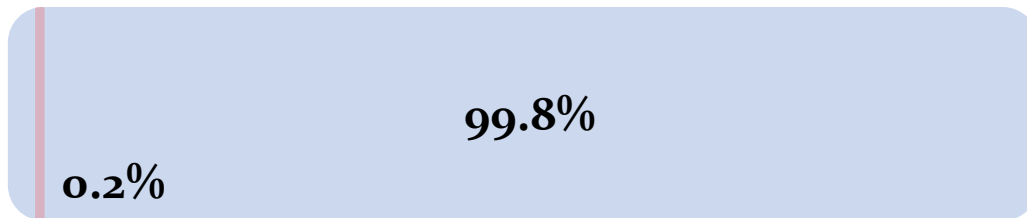
Note: Attention mechanism is superseding word2vec models

Final Data Preparation

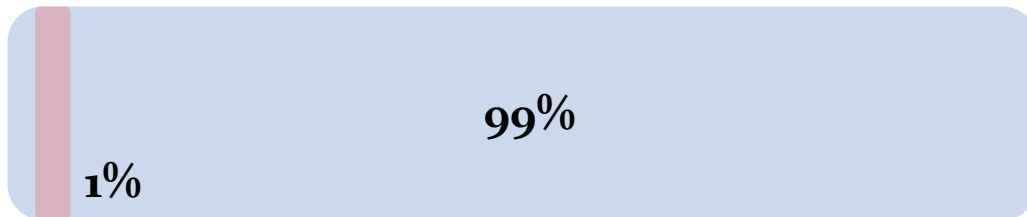


500 Features

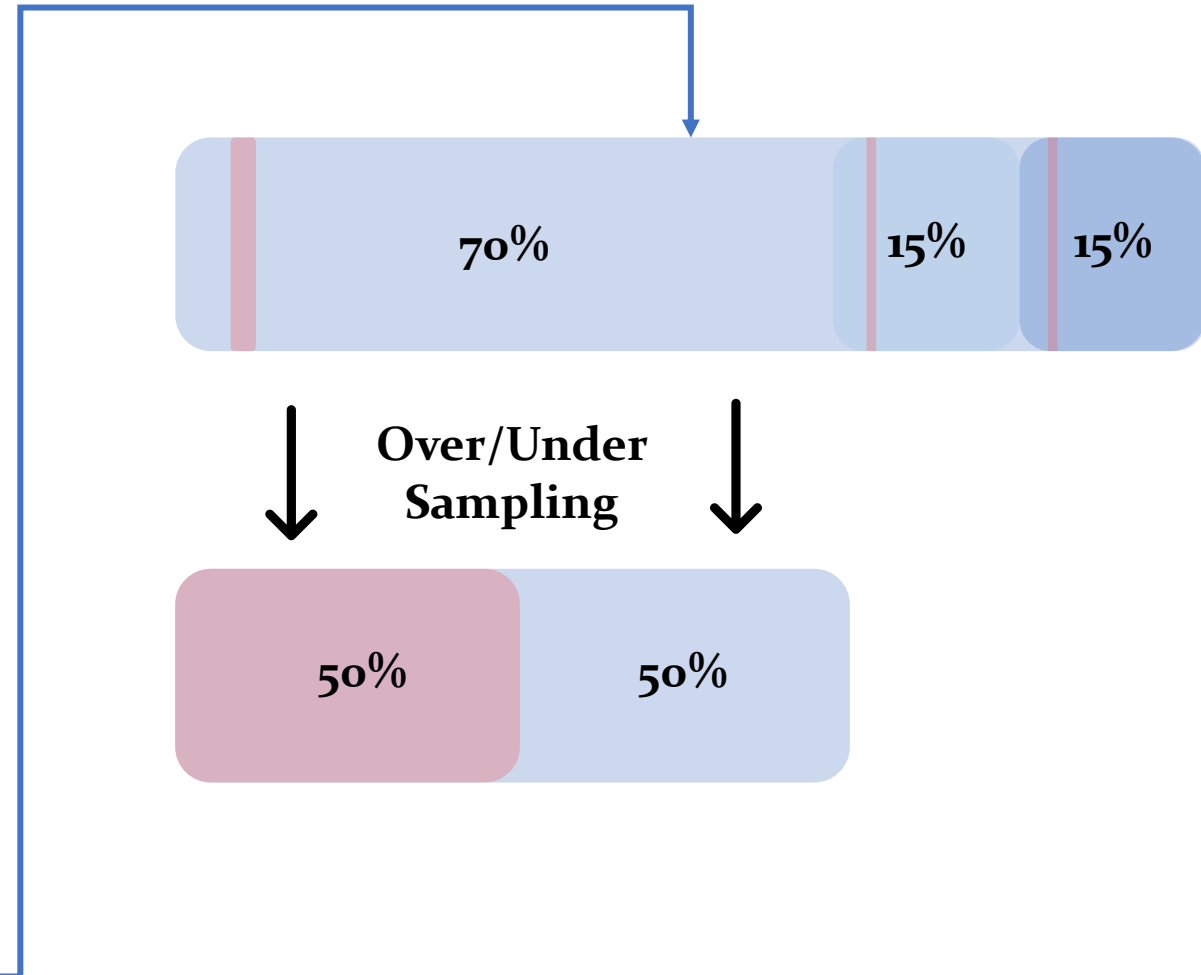
Status	Age	Gender	...	Embedding 1	...
Survived	42	M	...	-0.234	...
Survived	46	F	...	0.563	...
Expired	55	M	...	1.891	...
...



Filtering to
Qualifying
Condition Set



Training, Validation, Testing



The Sexy Part of Machine Learning

Algorithm Selection

- Logistic Regression
- Penalized Logistic Regression
 - Ridge, LASSO, and Elastic Net
- Decision Tree
- Random Forest
- Support Vector Machines
- Naïve Bayes
- Gradient Boosting
- **XGBoost**

Validation Data

15%

10-Fold Cross Validation

70% of Data
50/50 Prevalence

Repeated
Twice

Hyperparameter Tuning

- Learning rate
- Percent of variables to consider
- Ratio of the training instances
- Max depth of the tree
- Number of iterations
- Min loss reduction required for new partitions
- Min sum of instance weight

Searching over 360 hyperparameter combinations

Performance on Testing Data

Precision on Top 0.2% = 35%
AUC = 0.90

Interpretations:

Random Selection of 1,000
2 Passing Away

Model Selection of 1,000
350 Passing Away

If both a surviving and expired member were randomly selected, then the probability that the model ranked the expired member higher than the surviving member is 90% (AUC)

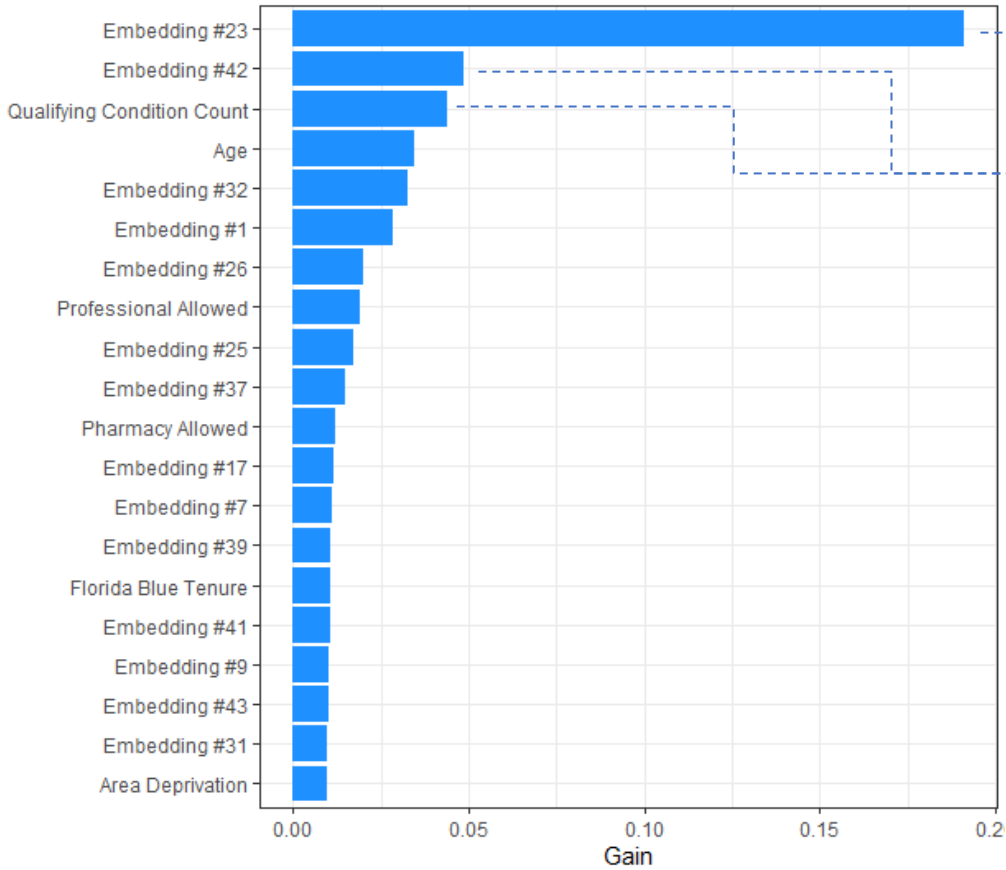
**Expectation for
Generalization**



MidJourney bringing "XGBoost" to life

The XGBoost Model

Top 20 Features by Importance



Defending XGBoost

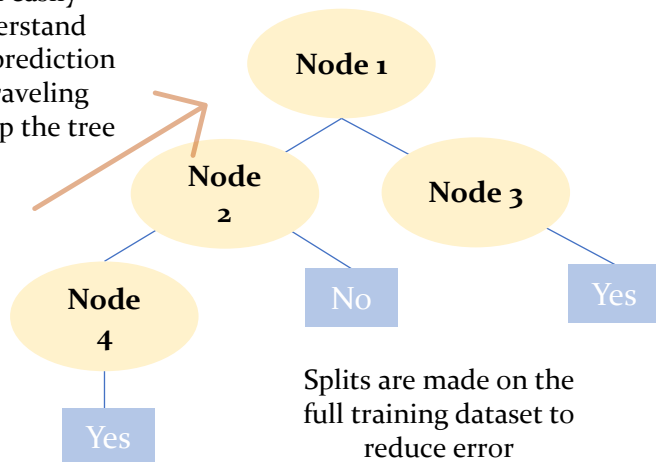
To Non-Technical Audiences

Decision Tree

- ✓ Highly Interpretable
- ✓ Mediocre Predictive Capability

Use When:
You want to understand impacts of variables on an outcome

Can easily understand every prediction by traveling back up the tree

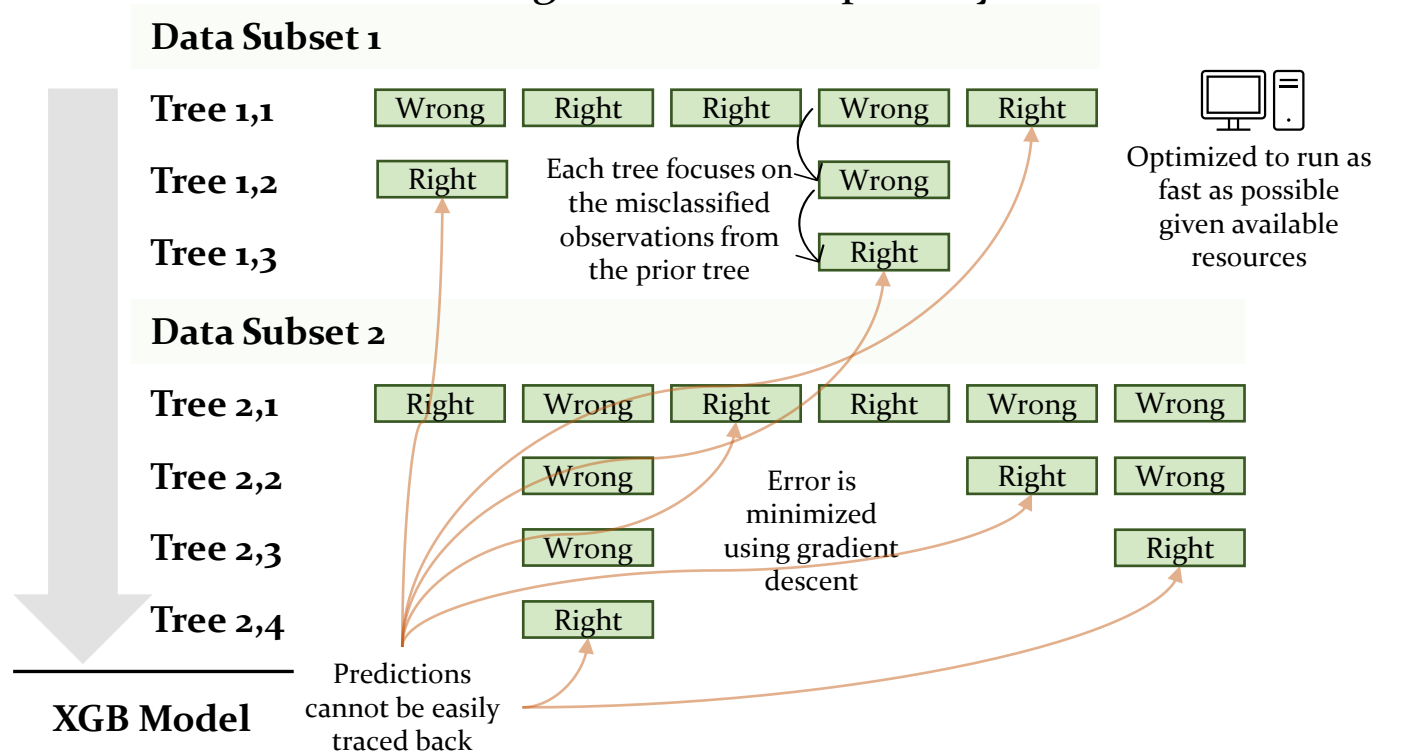


Splits are made on the full training dataset to reduce error

XGBoost

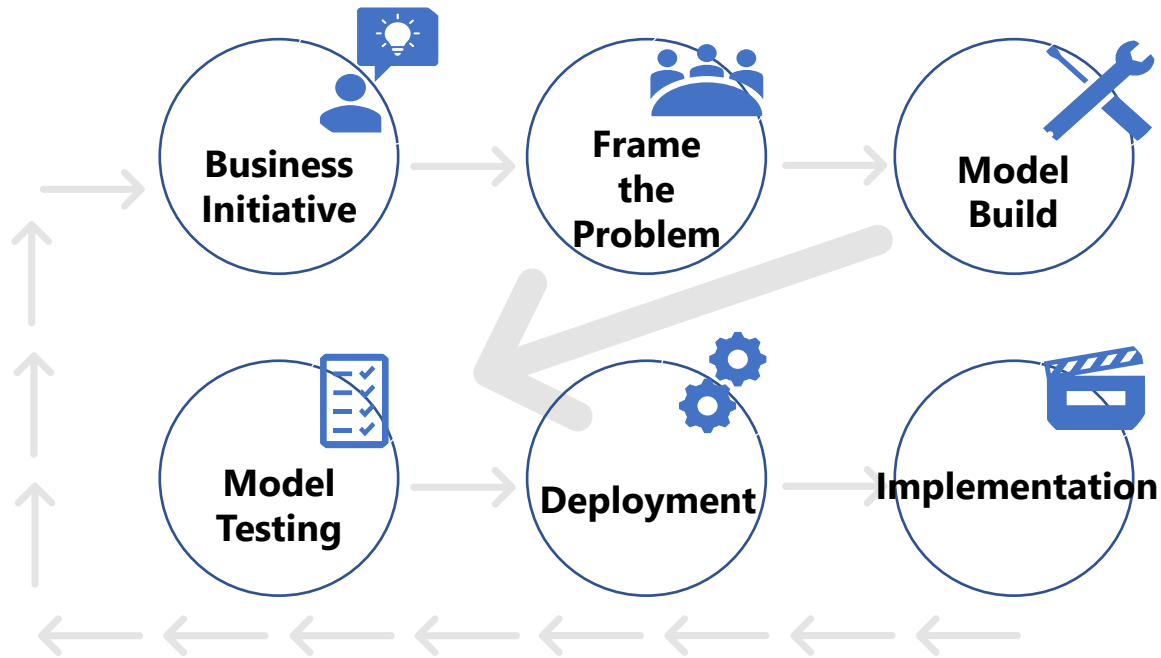
- ✓ Nominally Interpretable
- ✓ Strong Predictive Capability

Use When:
You want to obtain the most accurate prediction possible

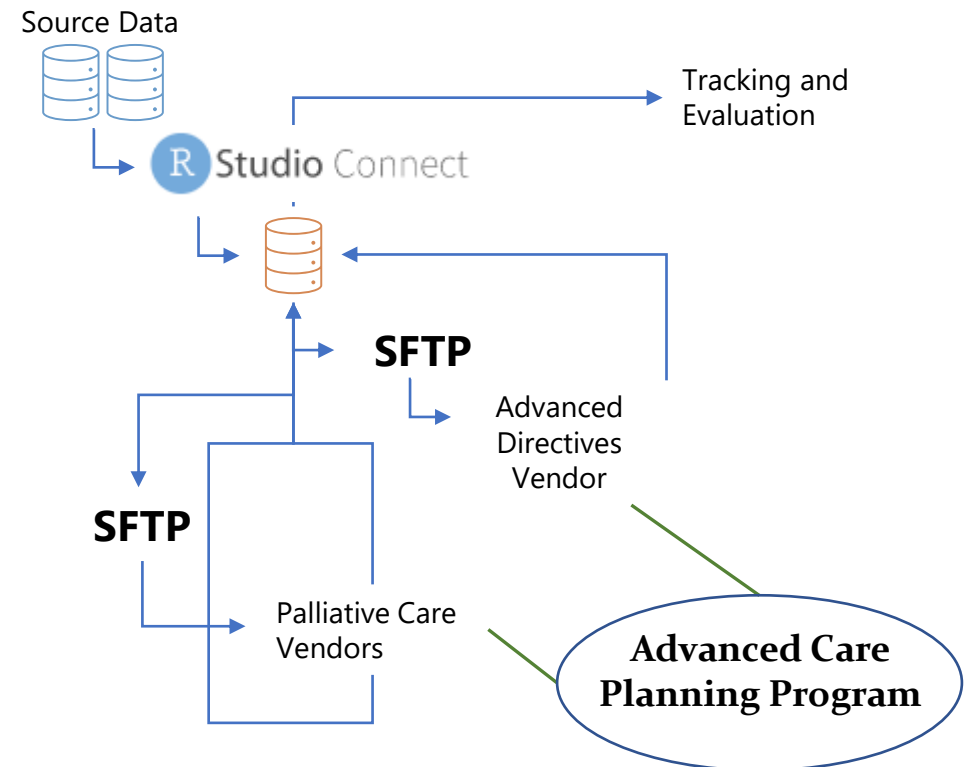


Flipping the “On” Switch

Business Value Machine Learning Framework



Deployment-Implementation Framework

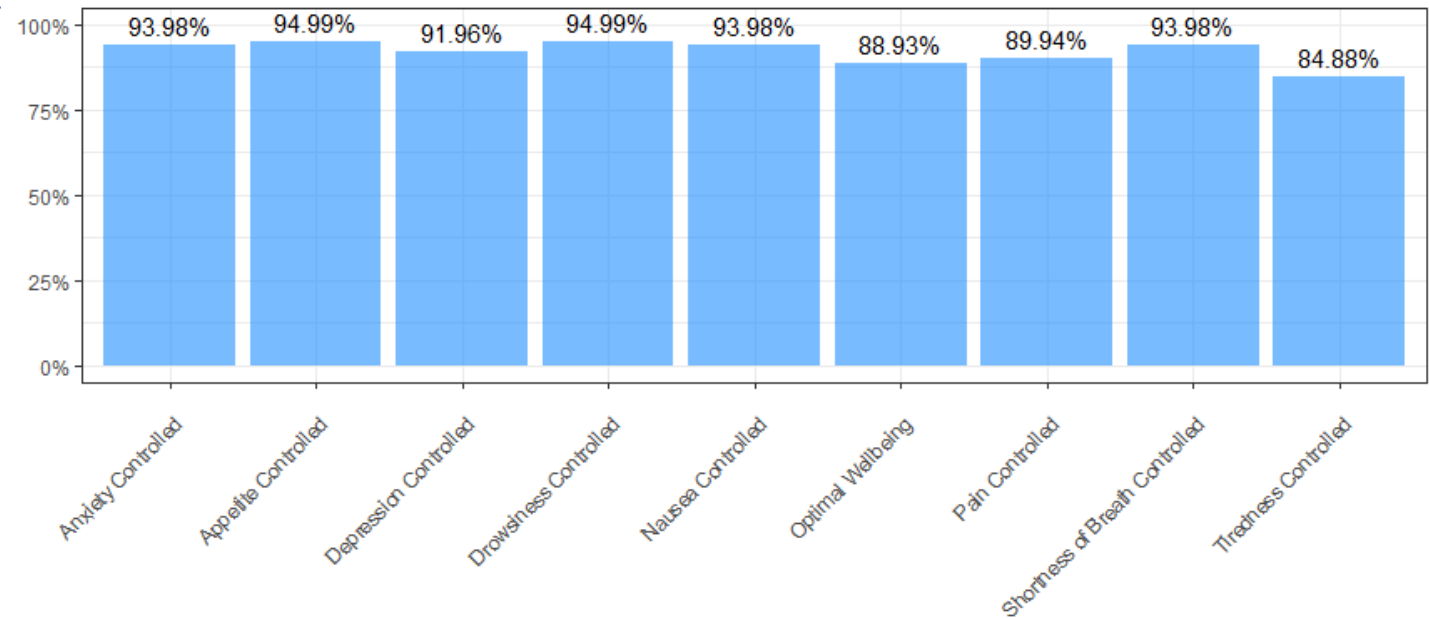


So What?

Recall

- Financial Opportunity
 - Testing Precision: 35%
 - Vendor sells ML model for other clients
 - These are real people
- Savings targets hit year-over-year
 - 45% Precision
 - Highest engagement rate in our vendor's book of business

After 2 Years of Experience



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